

# **Curriculum Vitae – Michael Häfner**

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## **Personal Data**

Name Dr. Michael Häfner  
Date of Birth November, 19<sup>th</sup> 1970  
Place of Birth Heilbronn, Germany  
Nationality German

Contact	<i>work</i> Dept. of Social and Organizational Psychology Utrecht University Heidelberglaan 1 3508 TC Utrecht The Netherlands Tel.: +31 (0)30 2534823 m.hafner@uu.nl	<i>private</i> Nimrodlaan 28 3721 BX Bilthoven The Netherlands Tel.: +31 (0)30 2290305 Mob.: +31 (0)6 81473855
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## **Education**

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| 2004 – 2006   | Postdoctoral Fellow at the University of Groningen, The Netherlands  |
| July 2002     | Doctoral degree in Psychology (summa cum laude)  |
| 1998 – 2002   | Graduate Student at the Department of Social Psychology, University of Würzburg, supervised by Prof. Fritz Strack and Prof. Jens Förster               |
| November 1998 | Graduation „Diplom Psychologe“ (highest degree; GPA 1,2)   |
| 1997/98       | Advanced individual studies (undergraduate level) in emotion psychology supervised by Prof. Ira Roseman, PhD at Rutgers University, Camden, NJ, U.S.A. |
| 1994/95       | Undergraduate studies in psychology supervised by Prof. Dr. Timo Järvilehto at the University of Oulu, Finland   |
| 1992 – 1998   | Undergraduate studies in psychology at the University of Eichstätt   |
| 1991 – 1992   | Undergraduate studies in sociology, philosophy and psychology at the University of Würzburg  |
| 1990/91       | Alternative civil service  |
| 1977 – 1990   | Primary and Secondary school in Heilbronn, Germany   |

## **Positions held**

since May 2009	Senior Assistant Professor (UD1; tenured) at the Department of Social Psychology at Utrecht University, The Netherlands
2006 - 2009	Junior Assistant Professor (UD2) at the Department of Social and Organizational Psychology at Utrecht University, The Netherlands
2004 – 2006	Postdoctoral Fellow (Grant HA 4374/1-1) at the University of Groningen, The Netherlands
2002 – 2004	Junior Assistant Professor (C1) at the Department of Social and Organizational Psychology at the University of Würzburg, Germany
1998 – 2002	Research associate in the project „The SAM model – A model of selective accessibility of judgmental anchoring“ under the direction of Prof. Dr. Fritz Strack (funded by the German Science Foundation, STR 264/17-1).
1997/98	Student research assistant in several projects on motivation and emotion supervised by Prof. Ira Roseman, PhD at Rutgers University, U.S.A.
1995 – 1998	Student research assistance in several projects on emotion psychology, motivational psychology and media research (partly granted by the German Science Foundation) under the direction of Prof. Dr. Angela Schorr at the University of Eichstätt

## **Teaching Activities**

since 2006	Methods and Statistics 1; Lecture: Group Dynamics; Questionnaire Construction, Practical Training in research methods; Utrecht University, The Netherlands
2004/2006	Lecture on social psychology: "Attitudes and behavior"; "Methods and Statistics 1"; University of Groningen, The Netherlands
1998 – 2004	"Cognition and Emotion", "The strange mating ceremonies of sexually mature city-dwellers. Or how social motives drive behavior"; "Everything under control? On the automaticity of everyday life"; "Do first impressions count? Impression formation and person memory"; "Me, myself and I: The self from a social cognitive point of view"; "Advertising psychology"; "Experimental methods in social psychology"; "Innovation and acceptance"; "Freedom and control"; all seminars and tutorials in Social and Organizational Psychology at all stages (BA and MA) at the University of Würzburg, Germany

## Publications

*published and forthcoming*

1. Den Daas, C., **Häfner, M.**, De Wit, J. (in press). Van Basketballen en Borsten: Doelrelevante Objecten Worden Groter of Kleiner Geschat, Afhankelijk van wat Doelrelevant is. *Jaarboek Sociale Psychologie 2011*. Groningen: aspo pers.
2. Denzler, M., **Häfner, M.**, & Förster, J. (accepted for publication). He just wants to play: How goals determine the influence of violent computer games on aggression. *Personality and Social Psychology Bulletin*.
3. **Häfner, M.** (forthcoming). Assimilation or contrast? How fluency channels comparison processing. To appear in, R. Greifeneder und C. Unkelbach (Eds.). *The experience of thinking: How Feelings from mental processes influence cognition and behavior*. Psychology Press.
4. Nussinson, R., **Häfner, M.**, Seibt, B., Strack, F., & Trope, Y. (in press). Approach/avoidance orientations affect self-construal, experienced closeness to close others, and identification with in-group. *Self and Identity*.
5. Regenberg, N. F. E., **Häfner, M.**, & Semin, G. (accepted for publication). The groove move: Action affordances produce fluency and positive affect. *Experimental Psychology*.
6. Den Daas, C., **Häfner, M.**, & De Wit, J. (2010). Lust of Verstand: De Invloed van Gezondheidsdoelen op Seksuele Risicobeslissingen, in J.-W. van Prooijen, R.-J. Renes, B. Derks, M. Stel, & M. Vliek (Eds.), *Jaarboek Sociale Psychologie 2009* (pp. 57-64). Groningen: aspo pers.
7. **Häfner, M.** (2010). *Schön, reich und unerreichbar? Über die flexiblen Konsequenzen sozialer Vergleiche mit Models*. InMind, 2.
8. **Häfner, M.** & Stapel, D. A. (2010). Information to go: How fluency enhances the usability of primed information. *Journal of Experimental Social Psychology*, 46, 73–84.
9. Nussinson, R., Seibt, B., **Häfner, M.**, & Strack, F. (2010). Come a bit closer: Approach motor actions lead to feeling similar and behaviorally assimilating to others. *Social Cognition*, 28, 40-58.
10. Smit, N., Snel, M., Vis, L., IJzerman, H. & **Häfner, M.** (2010). The face of love: accommodatie, spontane gezichtsuitdrukkingen en relatietevredenheid, in J.-W. van Prooijen, R.-J. Renes, B. Derks, M. Stel, & M. Vliek (Eds.), *Jaarboek Sociale Psychologie 2009* (pp. 413-422). Groningen: aspo pers.
11. **Häfner, M.** & Trampe, D. (2009). When thinking is beneficial and when it is not: The effects of round and thin advertising models. *Journal of Consumer Psychology*, 19, 619–628.
12. **Häfner, M.** (2009). Knowing you, knowing me: Familiarity moderates comparison outcomes to idealized media images. *Social Cognition*, 27, 496-508.
13. **Häfner, M.** & Schubert, T. (2009). Feel the difference! The influence of ease experiences on the direction of social comparison. *Journal of Experimental Social Psychology*, 45, 291-294.
14. **Häfner, M.** & Stapel, D. A. (2009). Familiarity can increase and decrease stereotyping: Heuristic processing versus enhanced usability. *Social Cognition*, 27, 615-622.
15. Höfling, A., Likowski, K., Deutsch, R., **Häfner, M.**, Seibt, Mühlberger, A., B, Weyers, P., & Strack, F. (2009). When hunger finds no fault with moldy corn: Food deprivation reduces food-related disgust. *Emotion*, 9, 50-58.

16. Häfner, M., Jagsch, O., Kund, A., Mager, S., Türk-Pereira, P., & Zimmermann, A. (2008). 'The female may feel male': Defending the adverse consequences of exposure to idealized media images. *Journal of Social and Clinical Psychology*, 27, 778-808.
17. Trampe, D., & Häfner, M. (2008). Echte schoonheid of marketing schoonheid: Het impliciete en expliciete effect van slanke en volslanke modellen op productevaluaties. In J. Karremans, B. Beersma, R. Custers, F. van Harreveld, & W. van Rijswijk, *Jaarboek Sociale Psychologie 2007* (pp. 355-362). Groningen: aspo pers.
18. Häfner, M. & Stapel, D. A. (2007). Attraktive Models in der Werbung: Auswirkungen auf den Betrachter und die beworbenen Produkte [Attractive models in advertisements: Consequences for perceivers and products]. In S. Trepte & E. H. Witte (Eds.), *Sozialpsychologie und Medien* [Social Psychology and the Media] (pp. 159-170). Lengerich: Pabst.
19. Seibt, B., Häfner, M., & Deutsch, R. (2007). Prepared to eat: How immediate affective and motivational responses to food cues are influenced by food deprivation. *European Journal of Social Psychology*, 37, 359-379.
20. Häfner, M. (2006). Eindrucksbildung und soziale Wahrnehmung [Impression formation and person perception]. In W. Bierhoff und D. Frey (Hrsg.), *Handbuch der Sozialpsychologie und Kommunikationspsychologie*. Göttingen: Hogrefe.
21. Häfner, M. (2004). How dissimilar others may still resemble the self: Assimilation and contrast after social comparison. *Journal of Consumer Psychology*, 14, 187-196.
22. Schubert, T.W. & Häfner, M. (2003). Contrast from social stereotypes in automatic behavior. *Journal of Experimental Social Psychology*, 39, 577 – 584.

*under review*

23. Den Daas, C., Häfner, M., & De Wit, J. (under review). *The influence of long-term goals on sexual risk decisions in impulsive and reflective states*.
24. Häfner, M., Deutsch, R., & Seibt, B. (under review). *'Motivated erotic cognition': The influence of absolute and relative deprivation on the perception of sexual opportunities*.
25. Häfner, M. & Ijzerman, H. (revision under review). *'The face of love': Spontaneous facial muscle activity in response to partners' or strangers' angry faces*.
26. Koutamanis, M., Häfner, M., & De Haan, J. (under review). How to lure a „breezer chick“. The role of social comparison in online and offline communication.
27. Nussinson, R., Seibt, B., Häfner, M., & Strack, F. (under review). *Cognitive consequences of motivational orientation: Perceived similarity between objects*.
28. Regenberg, N. F. E., Häfner, M., & Semin, G. (under review). *Can't read it, must eat it: Processing fluency and self-control*.
29. Regenberg, N. F. E., Häfner, M., & Semin, G. (under review). *Getting in touch with your senses: Costs and benefits of multimodal processing*.

*working papers*

Den Daas, C., Häfner, M., & De Wit, J. On the functionality of breasts and basketballs: Objects are perceived as bigger or smaller depending on active goals.

Häfner, M. *With body and soul: On the role of norms in female psychological sexual arousal*.

Häfner, M. *Implicit fluency: How fluency changes the associative structure of stimuli*.

Häfner, M. & Schubert, T. *The role of facial motor action in social comparisons*.

Häfner, M. & Stapel, D. A. *On negative mood and the immediate positive affect it may seed.*  
Petrescu, D. & Häfner, M. *Gaze direction and stereotyping – a question of timing?*

## **Invited talks and colloquia**

1. Häfner, M. (2011, July). *Über den Beitrag der Sozialpsychologie für die Medien- bzw. Kommunikationsforschung.* Eingeladener Vortrag auf dem Workshop „Sprache und Kommunikation im technischen Zeitalter“ am Institut für Sprache und Kommunikation der TU Berlin.
2. Häfner, M. (2011, June). *With body and soul: on the role of norms in male and female sexual arousal.* Invited talk at the EAESP mid-size meeting „challenging stereotypes“ in Lisbon, Portugal.
3. Häfner, M. (2011, January). *Feel the difference! On the experiential nature of social comparison.* Invited talk to be presented at the SPSP preconference of the International Society of Self and Identity in San Antonio, USA.
4. Häfner, M. (2010, December). *Schön, reich und unerreichbar? Die flexiblen Effekte von Werbemodells auf den Betrachter.* Eingeladenes Colloquium an der Technischen Universität Dortmund.
5. Häfner, M. (2010, April). *Advertising models as standards of comparison: From the myth of unfeasibility to factual product-evaluations.* Invited colloquium at the University of Basel, Switzerland.
6. Häfner, M. (2010, April). *Relativ schön, sexy und erfolgreich - Die Auswirkungen sozialer Vergleiche mit medialen Standards.* Eingeladener Vortrag auf dem Panel “Die Sexualisierung des Sports in den Medien” an der Sporthochschule Köln.
7. Häfner, M. (2010, April). *Relatively beautiful, rich, and famous. On the flexible consequences of social comparisons to advertisement models.* Invited seminar at the Universidad Autónoma de Madrid, Spain.
8. Häfner, M. (2008, November). *Implicit processes in sexual behavior: "Motivated erotic cognition".* Invited address at the Psychology and Health Symposium in Utrecht, The Netherlands.
9. Häfner, M. (2008, October). *Implicit processes and measures in maladaptive eating behavior.* Invited keynote address at the workshop on implicit measures of the psychology and health research school in Utrecht, The Netherlands.
10. Häfner, M. (2008, September). *Feel the difference. On the influence of experiences on the direction of social comparisons.* Invited colloquium at the Department of Social and Organizational Psychology, Tilburg University, The Netherlands.
11. Häfner, M., Seibt, B., & Deutsch, R. (2008, April). *Motivated erotic cognition: How motivational states interact with gender-specific strategies.* Invited talk presented at the KLI conference in Zeist, the Netherlands.
12. Häfner, M. (2005, November). *The psychological consequences of physiological needs.* Invited talk at the BCN (Behavioral Cognitive Neurosciences) Introduction Days, University of Groningen.
13. Häfner, M. (2005, October). *Approach the Evil, Avoid the Good? The Impulsive vs. Reflective Consequences of Mood on Information Processing.* Invited talk at the University of Tilburg, Netherlands.
14. Häfner, M. (2004, October). *The female feel male: Shifts in implicit self-concept after exposure to ad campaigns.* Invited talk at the ASPO autumn-symposium in Leiden, The Netherlands.

15. Häfner, M. (2004, May). *Automatic attitudes are flexible: Approach the bad and avoid the good!* Invited colloquium at the University of Kent at Canterbury, Great Britain.
16. Häfner, M. (2003, December). *The female feel male: Wie soziale Vergleiche das Selbst verändern.* Eingeladenes Colloquium an der Universität Jena.
17. Häfner, M. (2003, November). *Approach the good and avoid the bad: On the flexibility of automatic attitude activation.* Invited colloquium at the University of Groningen, The Netherlands.

## **Conference presentations**

\* chaired symposia

18. \*Häfner, M., Deutsch, R., & Seibt, B. (2010, January). Motivated erotic cognition: On the flexibility and context-dependency of impulsive sexual behavior. Talk presented at the annual meeting of the Society of Personality and Social Psychology (SPSP) in Las Vegas, Nevada, USA.
19. Türk Pereira, P., Deutsch, R., Seibt, B., & Häfner, M. (2009, September). Der „saure Trauben“-Effekt: Wie Deprivationsdauer und fehlende Nahrungsverfügbarkeit implizite bedürfnisrelevante Liking- und Wanting-Assoziationen dissoziieren lassen. Poster presented at the biannual meeting of the German Association of Social Psychology (Fachgruppe Sozialpsychologie) in Luxembourg, Luxembourg.
20. Häfner, M. (2009, September). Feel the Difference: Zur experientiellen Grundlage sozialer Vergleiche. Talk presented at the biannual meeting of the German Association of Social Psychology (Fachgruppe Sozialpsychologie) in Luxembourg, Luxembourg.
21. \*Häfner, M. (2009, February). Information to go: How Fluency enhances the usability of primed information. Talk presented at the annual meeting of the Society of Personality and Social Psychology (SPSP) in Tampa, Florida, USA.
22. \*Häfner, M. & Trampe, D. (2008, July). Predicting the explicit and implicit effects of round and thin advertising models on product evaluations. Talk presented at the International Congres of Psychology (ICP) in Berlin, Germany.
23. Häfner, M. & Stapel, D. A. (2008, June). Information to go: How fluency enhances the usability of primed information. Talk presented at the general meeting of the EAESP in Opatija, Kroatia.
24. Häfner, M. & Stapel, D. A. (2008, June). On negative mood and the immediate positive affect it may seed. Talk presented at the third EAESP meeting on the psychology of attitudes: Affective processes in evaluation in Nijmegen, the Netherlands.
25. Seibt, B., Häfner, M., Strack, F., & Deutsch, R. (2008, June). Motivational tuning: Food and sex deprivation prepare us to approach relevant stimuli. Talk presented at the general meeting of the EAESP in Opatija, Kroatia.
26. Trampe, D. & Häfner, M. (2008, June). Predicting the explicit and implicit effects of round and thin advertising models on product evaluations. Talk presented at the general meeting of the EAESP in Opatija, Kroatia.
27. Türk Pereira, P., Deutsch, R., Seibt, B., & Häfner, M. (2008, June). "We don't always like what we want!" Dissociations of implicit wanting and liking of food stimuli under food deprivation. Poster presented at the general meeting of the EAESP in Opatija, Kroatia.
28. \*Häfner, M., & Stapel, D. A. (2007, September). Information to go: How fluency enhances the usability of primed information. Paper presented at the triannual meeting of the Fachgruppe Sozialpsychologie in Freiburg, Germany.

29. Denzler, M., Häfner, M., &, Förster, J. (2007, September). Cathartic effects after aggressive computer games?! Paper presented at the triannual meeting of the Fachgruppe Sozialpsychologie in Freiburg, Germany.
30. Denzler, M., Häfner, M., &, Förster, J. (2007, September). Cathartic effects after aggressive computer games?! Paper presented at the biannual meeting of the European Social Cognition Network (ESCON) in Bron, Czech Republic.
31. Türk Pereira, P., Deutsch, R., Seibt, B., & Häfner, M. (2007, September). Man mag nicht immer was man will! Implizite Wanting - Liking - Dissoziation gegenüber Nahrungsmittelstimuli in Abhängigkeit der Deprivation. Paper presented at the triannual meeting of the Fachgruppe Sozialpsychologie in Freiburg, Germany.
32. Häfner, M., & Stapel, D. A. (2007, January). Information to go: How fluency enhances the usability of primed information. Poster presented at the annual meeting of the Society of Personality and Social Psychology (SPSP) at Memphis, TN, USA.
33. Häfner, M (2006, November). "In the Mood": On the Positive Effects of Negative Mood States. Paper presented at the First international small group meeting in Consumer Psychology: Unconscious and Controlled Processes at the University of Twente, The Netherlands.
34. Häfner, M., & Stapel, D. A. (2006, January). When beauty stops shining: Die gegensätzlichen Effekte von Schönheit als Standard und Schönheit als Reiz Paper presented at the Hamburger Symposien, University of Hamburg.
35. Häfner, M., & Stapel, D.A. (2005, September). Aus Schönheit kann man keine Brühe kochen? Die gegensätzlichen Effekte von Schönheit als Standard und Schönheit als Reiz [The competing effects of beauty as standard and beauty as cue]. 10. Fachgruppentagung Sozialpsychologie in Jena.
36. Häfner, M. (2005, July). On the cheerful side of fear: *How feelings of security undermine the avoidance of fearful stimuli*. General meeting of the European Association of Experimental Social Psychology (EAESP) in Würzburg.
37. Seibt, B., Nussinson, R., Häfner, M., & Strack, F. (2005, July). *Broad- or narrowminded? Bodily feedback of approach and avoidance influences categorization processes*. General meeting of the European Association of Experimental Social Psychology (EAESP) in Würzburg.
38. Häfner, M., Deutsch, R., & Seibt, B. (2005, April). *Wenn sich auch Frauen zur Pornographie hingezogen fühlen: Sexuelle Deprivation und die implizite Valenz motivkonsistenter Stimuli* [If also women are attracted by porn: Sexual deprivation and the implicit valence of motive-consistent stimuli]. Poster presented at the Tagung experimentell arbeitender Psychologen (TeaP) in Regensburg.
39. Seibt, B., Deutsch, R., Häfner, M. (2005, April). *Was ist gut für uns?: Unmittelbare Valenz von Essensreizen und Annäherungstendenzen daran als Funktion des Bedürfniszustandes* [What is good for us? Immediate Valence of and approach tendencies towards food stimuli as a function of need state]. Poster presented at the Tagung experimentell arbeitender Psychologen (TeaP) in Regensburg.
40. Häfner, M. (2005, January). *The impulsive consequences of affective information processing: How negative mood may lead to approach behavior*. Poster presented at the annual meeting of the Society for Personality and Social Psychology (SPSP) in New Orleans, USA.
41. Deutsch, R., Seibt, B., & Häfner, M. (2005, January). *Prepared to eat: How immediate affective and motivational responses to food cues are influenced by food deprivation*, Annual Meeting of the Society for Personality and Social Psychology (SPSP) in New Orleans, USA.

42. Seibt, B., Nussinson, R., & Häfner, M. (2005, January). It's all the same to me: Bodily feedback of approach and avoidance influences categorization processes. Annual meeting of the Society for Personality and Social Psychology (SPSP) in New Orleans, USA.
43. Häfner, M., & Strack, F. (2004, September). Vom Fühlen über das Denken zum Handeln. 44. Kongress der Deutschen Gesellschaft für Psychologie in Göttingen.
44. Vogt, J., & Häfner, M. (October, 2003). *On the uncertainty of automatic evaluations*. Talk given at the lab meeting of the Social Cognition Laboratory, Northwestern University, Evanston, USA.
45. Häfner, M. (2003, September). *Assimilation and contrast after social comparison*. 9. Tagung der Fachgruppe Sozialpsychologie in Heidelberg.
46. Werth, L., Seibt, B. & Häfner, M. (2003, September). *Implizite Messverfahren bei Befragungen im Unternehmenskontext*. 9. Tagung der Fachgruppe Sozialpsychologie in Heidelberg.
47. Häfner, M. & Strack, F. (2003, September). *How negative mood may facilitate approach behavior*. 5th ESCON meeting in Padova, Italy.
48. Häfner, M., Schöttle, Ch., & Neumann, R. (2003, April). *Stimmung und Informationsverarbeitung. Oder: Warum schlechte Stimmung zu Annäherung führt*. 45. Tagung experimentell arbeitender Psychologen in Kiel.
49. Häfner, M. (2002, June). *,The female feel male': Assimilation and contrast in social comparison as measured with the IAT*. Poster presented at the 13<sup>th</sup> general meeting of the European Association of Experimental Social Psychology in San Sebastian, Spain.
50. Häfner, M. & Strack, F. (2002, April). *Wie Ziele anderer die eigene Erinnerung beeinflussen*. 44. Tagung experimentell arbeitender Psychologen in Chemnitz.
51. Häfner, M. (2001, September). „*The female feel male" – Assimilation und Kontrast bei sozialen Vergleichsprozessen als Funktion des aktivierten Selbstwissens?* 8. Tagung der Fachgruppe Sozialpsychologie in Würzburg.
52. Häfner, M., Werth, L., & Spindler, A. (2001, September). „*I feel good!" – Kognitive und affektive Determinanten der Arbeitszufriedenheit*. 2. Tagung der Fachgruppe Arbeits- und Organisationspsychologie in Nürnberg.
53. Werth, L., Häfner, M., & Siebers, A. (2001, September). *Implizite Messverfahren im betrieblichen Kontext*. Poster auf der 2. Tagung der Fachgruppe Arbeits- und Organisationspsychologie in Nürnberg.
54. Häfner, M., Neumann, R., & Schneller, K. (2001, April). *Der Einfluss der Stimmung auf die Informationsverarbeitung: Top-down vs. bottom-up?* 43. Tagung experimentell arbeitender Psychologen (TeaP) in Regensburg.
55. Häfner, M. (2000, July). *Forschung und Praxis? Wie kann die betriebliche Bildung von der sozialpsychologischen Grundlagenforschung profitieren?* Vortrag im Rahmen des Alumni Treffens 2000 der Universität Eichstätt in Eichstätt.
56. Häfner, M. (2000, July). "Ich weiß, was er will!" – *Ziele anderer als Grundlage theoriebasierter Urteilsprozesse*. Landesweiter Doktorandenworkshop der Fachgruppe Sozialpsychologie in Mannheim.
57. Häfner, M. & Strack, F. (2000, April). *Ich weiß, was er will! – Ziele als Grundlagen metakognitiv basierter Urteilsprozesse*. 42. Tagung experimentell arbeitender Psychologen (TeaP) in Braunschweig.
58. Häfner, M. (1999, March). *Ziele als Grundlage metakognitiv basierter Urteilsprozesse*. Landesweiter Doktoranden-Workshop für Sozialpsychologie in Giessen.

59. Glas, P. & Häfner, M. (1995, June). *Achievement motivation and second language acquisition – An experimental study*. Poster presented at the International Conference on Childhood Education in Oulu, Finland.

## **Awards, Honors, and Funding History**

- 2009 Maarten J van Son Price for excellence in teaching, awarded by the management team of the teaching institute, Utrecht University (€ 1200)
- 2007 Linschoten Instituut AIO grant 2007 (University intern PhD grant) together with John de Wit "Is automaticity indeed everywhere? A second-generation study of the moderation of impulsive influences on evaluation and behavior" Co-Promoter and daily supervisor of the attached PhD student (Chantal den Daas; KLI certified project "If the spirit is willing, how weak will the flesh be?"; approx. €120.000).
- 2006 DFG research grant HA 4374/2-1 "The automatic attunement of implicit evaluations and impulsive behavior on the basis of need states" (approx € 100.000).
- 2005 Young Contributor Award 2004 from the Journal of Consumer Psychology for the paper "How dissimilar others may still resemble the self: Assimilation and contrast after social comparison."
- 2004 Invited expert consultant for the consultation workshop of the International Graduate College on Conflict and Cooperation between Social Groups in Brighton, Great Britain.
- 2004 DFG Post-Doc grant HA 4374/1-1 (approx. € 72.000).
- 2002 Part of a research program with students was awarded third price at the nationwide "Deutscher Studienpreis" (Körber Stiftung)
- 1995 Research stipend from the University of Oulu, Finland: „Achievement motivation and second language acquisition – An experimental study“ (approx. € 1.000).
- 1994/95 Erasmus stipend for studies abroad, University of Eichstätt, Germany (approx. € 6.000).

## **Supervision of students**

Dr. Kyra Luijters (2008, Universität Groningen), PhD commission

Dr. Sytske van der Velde (2009, Universität Groningen), PhD commission

Dr. Philippe Türk Pereira (2010, Universität Würzburg), Co-supervision

PD Dr. Claude Messner (Universität Basel, 2010), Habilitation commission

Nina Regenberg (Freie Universität Amsterdam, March 2011), Co-Promoter

Chantal den Daas (Universität Utrecht, expected 2012), Co-Promoter und daily supervisor

## **Ad-hoc reviewer**

*Grant reviews:*

AIDS Fonds Nederland; Social Sciences and Humanities Research Council of Canada

*Book reviews:*

Jaarboek Sociale Psychologie  
Psychology Press

*Journal reviews:*

Basic and Applied Social Psychology; *European Journal of Social Psychology*; Experimental Psychology; *International Review of Social Psychology*; Journal of Abnormal Psychology; *Journal of Business and Psychology*; Journal of Consumer Psychology; *Journal of Experimental Social Psychology*; Journal of Media Psychology; *Journal of Personality and Social Psychology*; Journal of Social and Clinical Psychology; *Motivation and Emotion*; Organizational Behavior and Human Decision Processes; *Personality and Social Psychology Bulletin*; Psychological Science; *Social Cognition: Social Psychology*

## **Association Memberships**

Association for Psychological Science (APS)

Associatiatie van Sociaal-Psychologische Onderzoekers (ASPO)

Deutsche Gesellschaft für Psychologie (DGPs) – Full Member

European Association for Experimental Social Psychology (EAESP) – Full Member

International Society for Self and Identity (ISSI)

International Social Cognition Network (ISCON)

Kurt Lewin Instituut (KLI) – Full Member

Society for Personality and Social Psychology (SPSP)

## **Language Skills**

Mother tongue: German

Fluent linguistic proficiency of spoken and written English

Fluent linguistic proficiency of spoken and written Dutch

Colloquial skills in French